

**From:** [Kohar Kojayan](#)  
**To:** [Michael Nash](#)  
**Cc:** [Drew Corbett](#); [General Plan](#)  
**Subject:** RE: GP Discussion  
**Date:** Saturday, October 5, 2019 6:40:30 PM

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Hi Mike –

Thanks for the email. Sorry if there was a misunderstanding but I did not mention a figure for the amount of available land that could be used for housing. I was referring to the substantial amount of land (approx. 700 acres) within the study areas that do not have a residential or open space designation, and that we plan to start our analysis of potential capacity for future growth by focusing on those parcels. Within those zones, we will start with the low hanging fruit by analyzing data on several criteria, such as properties where the owner has already expressed an interest in being studied, where the value of the land itself is equal to or greater than the value of the existing improvements (which points to a higher likelihood that redevelopment would make financial sense for the owner), or where a significant amount of the property is covered by surface parking. We have made no conclusions, nor assumed any sufficiency or developed any alternatives at this time. We are analyzing and still learning about the sites in order to inform future policy discussions and decisions.

Thanks,  
Kohar

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**From:** Michael Nash [REDACTED]  
**Sent:** Saturday, October 5, 2019 6:08 PM  
**To:** Kohar Kojayan <kkojayan@cityofsanmateo.org>  
**Subject:** GP Discussion

Kohar:

You mentioned a figure of the amount of available land that is in San Mateo that could be used for housing. Is that number available to the public? Also, does your conclusion on its sufficiency assume any changes to current height and density limits?

Appreciate your support.

Michael Nash  
[REDACTED]